

## Platinum Choice VUL 2 Premium Increase

Effective **May 30, 2020**, premiums on Platinum Choice VUL 2 will see an increase as the result of recent declines in interest rates and increased market volatility. At AGL, we are committed to providing competitive, attractive guaranteed life insurance products to our clients, and the current environment imposes a need to increase our rates to maintain their viable position.

### Product Changes

- Guaranteed premium to increase on average 15% varying by age and payment duration
- Changes to Current Account Premium Expense and COI charges
  - Current charges vary by age, gender, risk class, band and duration

### Differentiating Features

- **Guaranteed Death Benefit: Built-in guarantee up to your clients' lifetime**
- **Guaranteed Cash Value Protection:** Built-in minimum cash value that endows at lifetime, regardless of changes in market condition<sup>1</sup>
- **Guaranteed Return of Premium:** Built-in, no cost option to receive up to 50% of premium end of year 20 or 100% end of year 25<sup>2</sup>
- **Guaranteed Chronic Illness Protection** via optional chronic illness rider (Accelerated Access Solution<sup>®</sup>)
- **Non-Med Underwriting** (Up to \$499,999 face amount and age 50)

<sup>1</sup> The Guaranteed Minimum Cash Value Rider ("GMCV Rider") is only available through full surrender and cannot be used for loans, withdrawals or to satisfy monthly deductions. The GMCV will not be paid in addition to the cash surrender value.

<sup>2</sup> If the policy is surrendered at the end of policy year 20 receive 50% of premiums paid, or at the end of policy year 25 receive 100 % of premiums paid, up to 40% of face amount.

### Platinum Choice VUL 2 Sales and Marketing Materials

Visit the [VULG Playbook](#) for producer and consumer materials.

### QUESTIONS?

Please contact our sales desk: **1-800-677-3311**

**Backdating enhancement** to allow cost of backdating to be taken from 1035 funds, when funding is limited to 1035 exchange only.

[Click for training](#)

## Rates Increase Nationwide – Platinum Choice VUL 2

### Transition Rules

#### Paper Applications

- New Platinum Choice VUL 2 rates are effective **May 30, 2020**.
- Applications received on or after **May 30, 2020** will receive the **new rates**.
- Starting **4:00 PM CDT on May 29, 2020** only the **new rates** will be available in WinFlex.
- To receive the **old rates**, applications must be received on or before **May 29, 2020**.
- Reissue requests **will not** be honored.

#### AG Quick Ticket

- New Platinum Choice VUL 2 rates are effective **May 30, 2020**.
- Applications submitted via Quick Ticket by **May 29, 2020** will receive the **old rates** if AIG receives the application **in good order** by **June 15, 2020**.
- Applications submitted via Quick Ticket by **May 29, 2020** will receive the **new rates** if AIG receives the application **in good order** after **June 15, 2020**.
- Applications submitted to AIG via Quick Ticket on or after **May 30, 2020** will automatically receive the **new rates**.
- Reissue Requests **will not** be honored.

#### Important Consumer Disclosures Regarding Accelerated Benefit Riders

An Accelerated Death Benefit Rider (ABR) is not a replacement for Long Term Care Insurance (LTCI). It is a life insurance benefit that gives you the option to accelerate some of the death benefit in the event the insured meets the criteria for a qualifying event described in the policy. The rider does not provide long-term care insurance subject to California insurance law, is not a California Partnership for Long-Term Care program policy. The policy is not a Medicare supplement.

ABRs and LTCI provide different types of benefits. An ABR allows the insured to access a portion of the life insurance policy's death benefit while living. ABR payments are unrestricted and may be used for any purpose. LTCI provides reimbursement for necessary care received due to the inability to perform activities of daily living or cognitive impairment. LTCI coverage may include reimbursement for the cost of a nursing home, assisted living, home health care, homemaker services, adult day care, hospice services or respite care for the primary caretaker and the benefits may be conditioned on certain requirements or meeting an elimination period or limited by type of service, the number of days or a maximum dollar limit. Some ABRs and all LTCI are conditioned upon the insured not being able to perform two or more of the activities of daily living or being cognitively impaired.

This ABR pays proceeds that are intended to qualify for favorable tax treatment under section 101(g) of the Internal Revenue Code. The federal, state, or local tax consequences resulting from payment of an ABR will depend on the specific facts and circumstances, and consequently advice and guidance should be obtained from a personal tax advisor prior to the receipt of any payments. ABR payments may affect eligibility for, or amounts of, Medicaid or other benefits provided by federal, state, or local government. Death benefits and policy values, such as cash values, premium payments and cost of insurance charges if applicable, will be reduced if an ABR payment is made. ABR payments may be limited by the contract or by outstanding policy loans